

ABSTRACT

The objective of this study were to construct Entrepreneur's Personality Inventory (EPI) that can measure the personality traits of entrepreneur's in business organizations and to find out whether personality traits of entrepreneur's are different from general populations. Six types of questionnaire were developed and used in this study; Internal locus of Control Scale (10 items), Energy Level Scale (17 items), Need to Achieve Scale (15 items), Self-Confidence Scale (55 items), Awareness of Passing Time Scale (15 items) and Tolerance for Ambiguity Scale (11 items). In order to conduct item analysis, 200 students (75 males and 125 females) from Diploma in Social Work, Diploma in Business Law and Diploma in Marine Law in University of Yangon were used as participants.

In order to examine main objectives, a group of 200 participants were used as a sample in this study. Among the participants, 100 entrepreneurs from Union of Myanmar Federation of Chambers of Commerce and Industry and Myanmar Women Entrepreneurs Association in business organizations and general populations working in different professions were included. The questionnaire survey method was used for the purposes of data collections.

According to the results, values of Cronbach's alpha were found to be 0.54 for Internal Locus of Control Scales, 0.66 for Energy level Scale, 0.75 for Need to Achieve Scale, 0.87 for Self-Confidence Scale, 0.78 for Awareness of Passing Time Scale and 0.77 for Tolerance for Ambiguity Scale. According to the results of t-test analysis, there were significant differences between entrepreneurs and general population group in Internal Locus of Control ($t=2.38$, $p<0.05$), Energy Level ($t=3.36$, $p<0.001$), Need to Achieve ($t=4.12$, $p<0.001$), Self-Confidence ($t=3.44$, $p<0.001$), Awareness of Passing Time ($t=3.47$, $p<0.001$) and Tolerance for Ambiguity ($t=4.99$, $p,0.001$).